

# Core Range

## Multi-Managed Solutions

A complete range of solutions designed to meet your goals

“Multi-manager investing is based on the assumption that no single manager/investment style can perform well in all markets and deliver superior performance across all phases of the investment cycle”

### ABOUT US – STANLIB MULTI-MANAGER



20 years+ of multi-asset know-how



R170 billion+ under stewardship



Experienced investment team



Proven philosophy and process to deliver on investment objectives



Strong performance track record

STANLIB Multi-Manager, the centre of excellence for multi-managed solutions in the Group, has constructed a comprehensive multi-managed range of solutions, well diversified across domestic and global asset classes with clearly defined investment objectives to help you manage achieve your financial goals.

The Solutions are constructed as a *hybrid* between domestic balanced and offshore specialist mandates. Capital is allocated across the full spectrum of asset classes and strategies, with the underlying managers given complete flexibility to add value through stock selection and/or asset allocation.

### MULTIPLE BENEFITS

- **Single entry point** – enables you to track an extensive range of investments and underlying managers through a single solution
- **Allows for additional diversification** – tap into the resources, skills and competencies of more than just one asset manager. The solutions are invested with some of the “best of breed” managers locally and offshore
- **Manager research** – due to the increasing complexity of investing, the search for suitable funds/ managers can be a full-time task. We do extensive research in the market – locally and offshore – to determine the right blend of asset managers to achieve the expected outcomes
- **Day-to-day monitoring of underlying managers** – we are the ultimate custodian of performance and risk management, which is embedded in our process
- **No capital gains tax (CGT) in non-product wrappers** – you do not have to pay any CGT when we make changes to the underlying managers (i.e. up/or down weight or replacement) within the respective solutions
- **Competitive fees** – no performance fees. The flat management fee includes the research and selection of underlying managers

### INVESTMENT GUIDELINES

	STANLIB Multi-Manager Absolute Income Fund	STANLIB Multi-Manager Defensive Balanced Fund	STANLIB Multi-Manager Real Return Fund	STANLIB Multi-Manager Balanced Fund
<b>ASISA category</b>	Multi-Asset Income	Multi-Asset Low Equity	Multi-Asset Medium Equity	Multi-Asset High Equity
<b>Maximum equity exposure (including international)</b>	10%	40%	60%	75%
<b>Maximum property exposure (including international)</b>	25%	25%	25%	25%
<b>Maximum international exposure</b>	30%	30%	30%	30%
<b>Additional Africa exposure outside of SA</b>	10%	10%	10%	10%
<b>Regulation 28 compliant?</b>	Yes	Yes	Yes	Yes

## OBJECTIVES – CLEAR OUTCOME EXPECTATIONS



## UNDERLYING MANAGERS/FUNDS

	Absolute Income	Defensive Balanced	Real Return	Balanced
<b>Domestic balanced only</b>	Aluwani	Abax	Coronation	Allan Gray
	Ninety One	M&G Investments	M&G Investments	Coronation
	Prescient	Ninety One	Ninety One	M&G Investments
		STANLIB	Prescient	Ninety One
		Truffle		Truffle
<b>Specialist global</b>	<b>Equities</b>		<b>Bonds</b>	
	Arrowstreet		Amundi	
	Hosking Partners		Blackrock	
	Sanders		Brandywine	
	Sands		PIMCO	
	Veritas		<b>Money Market</b>	
	AB		JP Morgan	

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