

## Commentary and analysis

### Market overview

The FTSE/JSE All Property Index finished the year on a strong note, rallying 15.4% in Q4 as market participants started pricing aggressive interest rate cuts by central banks in 2024. The Q4 rally turned the asset class's fortunes, from being down 5.4% in the first 9 months of the year, to finishing up 10.7% for 2023.

While all property shares in the FTSE/JSE All Property Index produced positive returns in the 4th quarter, it was interesting to see the split of returns for the full year. The locally listed global property companies did particularly well as the rand weakened by 13.4% and 17.4% relative to the euro and pound respectively and loadshedding was not a negative drag on the income statement of these companies. In this category, Shaftesbury Capital PLC rallied 50.1% for the year, followed by Sirius (+49.0%) and Hammerson PLC (+40.9%). Bell weather NEPI Rockcastle NV (+33.0%), also enjoyed a strong recovery. MAS PLC bucked the trend, falling 11.6% for the year after abandoning its dividend policy to shore up its balance sheet.

Some of the local counters also did well, like Fortress B (+48.2%) but this related more to corporate action than any improvement in its own portfolio. Interestingly, Growthpoint was down 10.7% for the year while the likes of Vukile (+15.2%) and Redefine (+1.4%) produced positive returns for investors.

### Asset class performance (%)

Local	Q4 2023	1 year	3 years	5 years	International	Q4 2023	1 year	3 years	5 years
FTSE/JSE All Share Index	6.92	9.25	13.51	11.88	MSCI ACWI IMI (ZAR)	7.43	30.32	13.38	16.93
Financials	11.76	21.48	19.58	6.68	MSCI ACWI Net (ZAR)	7.32	30.98	13.69	17.17
Resources	3.00	-11.84	8.21	14.56	MSCI Emerging Market Index (ZAR)	3.85	14.73	-0.49	6.12
Industrials	5.87	16.62	12.40	11.60	BB Global Aggregate Bond Index (ZAR)	4.49	13.31	1.59	4.56
FTSE/JSE Capped SWIX	8.21	7.87	12.69	8.97	BB Global Multiverse Index (ZAR)	4.51	13.66	1.86	4.75
Bonds ALBI	8.11	9.70	7.43	8.24					
Cash STeFI Composite	2.09	8.06	5.68	5.94					
FTSE/JSE All Property Index	15.86	10.70	14.61	-0.67					

### Portfolio review

The fund struggled in Q4 and in the past year hurt by its underweight exposure to UK property companies and holding cash in rising market.

All 3 managers lagged the benchmark in Q4 with the STANLIB mandate struggling the most, followed by Catalyst. Sesfikile was marginally behind the ALPI. In the past year, only Sesfikile outperformed.

The property market significantly recovered from its earlier loses, skyrocketing 15.4% in Q4. While this was good for absolute returns, it hurt relative returns as the fund had cash. STANLIB was the most affected by this, losing 0.4% just from holding cash alone. In addition, it had no exposure to Shaftesbury and was significantly underweight Lighthouse. Shaftesbury delivered strong financial results for the first half of 2023 while in Lighthouse's case, the market liked its decision to dispose some of its Hammerson stake. Catalyst also struggled for similar reasons to STANLIB, the manager has been underweight UK for some time now. Sesfikile had a better quarter compared to the two managers and outperformed in the past year. Relative to peers, the fund outperformed in the past year but has dropped in rankings in the past 3 years.

### Portfolio positioning and outlook

The fund maintained its overweight to European companies funded from underweight positions in UK and SA large caps. It is also holding just above 4% in cash, ready to deploy as opportunities arise.

Looking forward – it is now consensus that the US Federal Reserve is done with its hiking cycle and the next move will be a cut, expected as early as March 2024. In 2024, we will be monitoring closely whether the US Fed can manufacture a "soft-landing" for the US economy or whether it succumbs to a recession which has been so widely predicted by the market. While we feel a soft landing is more probable, we are concerned that with 1.5% in interest rate cuts already priced into the US bond market investors may be disappointed if the Fed's expectation of only 0.75% in cuts comes to fruition. Fundamentals continued to improve in Q4 – rental revisions are better and interest rate hedges have helped protect companies from recent increases. Vacancies have also significantly come down from the 2020 highs and LTVs have dropped to about 39% recently.

Given all the uncertainty, panic selling of companies is noticeable in the local bourse and, in such environments, stock picking opportunities open. We trust the managers in the fund to take full advantage of those opportunities.

*The commentary gives the views of the portfolio manager at the time of writing. Any forecasts or commentary included in this document are not guaranteed to occur.*

### Change in allocation of the fund over the quarter

Asset type	Q4 2023	Q3 2023	Change
Domestic Cash & Mny Mkt	3.20	3.44	-0.25
Domestic Fixed Interest	13.47	14.83	-1.36
Domestic Property	83.34	81.73	1.61

*The portfolio adhered to its portfolio objective over the quarter.*

### Fund classes

Class	Type	TER	Price (cpu)	Units	NAV (Rand)
B1	Retail	1.20	314.44	194,700,571.08	612,221,035.96

*All Price, Units and NAV data as at 31 December 2023.*

*Units - amount of participatory interests (units) in issue in relevant class.*

*TER - 1 Year Total Expense Ratio (%) including VAT as at 30/09/2023.*

## Disclosures

### Information to be considered before investing

Collective Investment Schemes in Securities (CIS) are generally medium to long term investments. The value of participatory interests may go down as well as up and past performance is not necessarily a guide to future performance. CIS are traded at ruling prices and can engage in borrowing and scrip lending.

The STANLIB Multi-Manager Property Fund is a portfolio of the STANLIB Collective Investment Scheme (the Scheme). The manager of the Scheme is STANLIB Collective Investments (RF) (Pty) Limited (the Manager). The Manager is authorised in terms of the Collective Investment Schemes Control Act, No. 45 of 2002 (CISCA) to administer Collective Investment Schemes (CIS) in Securities. Liberty is a full member of the Association for Savings and Investments of South Africa (ASISA). The Manager is a member of the Liberty Group of Companies. The manager has a right to close a portfolio to new investors in order to manage the portfolio more efficiently in accordance with its mandate. The Manager does not provide any guarantee either with respect to the capital or the return of a CIS portfolio. A schedule of fees and charges and maximum commissions is available on request from the Manager. The trustee of the Scheme is Standard Chartered Bank.

This portfolio is permitted to invest in foreign securities. Should the portfolio include any foreign securities these could expose the portfolio to any of the following risks: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information.

### Unit price – how it works

Prices are calculated and published on each working day, these prices are available on the Manager's website ([www.stanlib.com](http://www.stanlib.com)) and in South African printed news media. This portfolio is valued at 15h00. Forward pricing is used. Investments and repurchases will receive the price of the same day if received prior to 15h00.

The payment of withdrawals may be delayed in extraordinary circumstances, when the Manager with the consent of the Fund trustees deems this to be in the interest of all Fund investors. These circumstances may include periods when significant underlying markets suspend trading which will prevent accurate valuation of the instruments held in the Fund. When the suspension of trading relates to only certain assets held by the Fund, these assets may be side-pocketed. This process allows normal liquidity on the assets that can be valued but, will delay liquidity on the affected portion of the Fund. If the Fund is faced with excessive withdrawals, the affected withdrawals may be ring-fenced, which is the separation and delayed sale of the assets reflecting the interest of the liquidity seeking investors. It ensures that the sale of a large number of units will not force the Manager to sell the underlying investments in a manner that may have a negative impact on remaining investors of the Fund.

### Performance information

All performance returns and ranking figures quoted are shown in ZAR and are based on data sourced from Morningstar or Statpro and are as at 31 December 2023. Annualised return figures are the compound annualised growth rate (CAGR) calculated from the cumulative return for the period being measured. These annualised returns provide an indication of the annual return achieved over the period had an investment been held for the entire period. Actual annual figures are available on request from the Manager. Portfolio performance figures are calculated for the relevant class of the portfolio, for a lump sum investment, on a NAV-NAV basis, with income reinvested on the ex-dividend date. Individual investor performance may differ due to initial fees, actual investment date, date of reinvestment of income and dividend withholding tax. Portfolio performance accounts for all costs that contribute to the calculation of the cost ratios quoted, all returns quoted are after these costs have been accounted for.

### Total Expense Ratio (TER) and Transaction Costs (TC) = Total Investment Charge (TIC) and other fees

The TER is calculated as a percentage of the average net asset value of the portfolio incurred as charges, levies and fees in the management of the portfolio. The TER is a measure of the actual expenses incurred by the fund over a one and three-year period (annualised). This includes the TER charged by any underlying fund(s) held as part of this Fund. A high TER does not necessarily imply a poor return nor does a low TER imply a good return. The current TER should not be regarded as an indication of future TER's.

Transaction costs are disclosed separately. Transaction costs are a necessary cost in managing a fund and impacts the fund's return. They should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of fund, the investment decisions of the investment manager and the TER.

The sum of the TER and Transaction Costs is shown as the Total Investment Charge (TIC).

Annual management fee: The Fund charges a fixed annual management fee (i.e. fee class) as a percentage of the assets under management, to ensure a simple and understandable fee structure. The Fund invests primarily in segregated mandates but may also invest in other unit trusts i.e. "Underlying Fund Fees", which are included in the Total Expense Ratio (TER). The annual management fee is accrued daily and paid on a monthly basis.

Advice fees: If an investor appoints an adviser, advice fees are contracted directly between the investor and the adviser. The Manager will facilitate the collection of advice fees only upon receiving an investors instruction to do so. Initial advice fees up to a maximum of 3.45% are collected prior to units being purchased and ongoing advice fees up to a maximum of 1.15% are collected monthly through the redemption of units held by an investor in the Fund. An investor may cancel the instruction to facilitate the payment of advice fees at any time.

### STANLIB Multi-Manager does not provide financial advice

The investments of this portfolio are managed, on behalf of the Manager, by STANLIB Multi-Manager a division of STANLIB Asset Management (Pty) Ltd, an authorised financial services provider (FSP), FSP No. 719, under the Financial Advisory and Intermediary Services Act (FAIS), Act No. 37 of 2002.

This document is not advice, as defined under FAIS. Please be advised that there may be representatives acting under supervision.

### Where can I find additional information?

Additional information about this product including, but not limited to, brochures, application forms and annual or quarterly reports, can be obtained free of charge, from the Manager and from the Manager's website ([www.stanlib.com](http://www.stanlib.com)).

This document does not constitute an offer of sale. Investors are requested to view the latest Minimum Disclosure Document (MDD), for the provision of additional information pertaining to the product, as well as seeking professional advice, should they be considering an investment in the product. The Manager provides no guarantee or warranty as to the accuracy of the content of this document. Every effort has been made to ensure that the content is accurate at time of issue.

Manager: STANLIB Collective Investments (RF) (Pty) Limited Reg.No.1969/003468/07 17 Melrose Boulevard, Melrose Arch, 2196. T 0860 123 003 [www.stanlib.com](http://www.stanlib.com).

Trustees: Standard Chartered Bank Reg.No.2003/020177/10 2nd Floor, 115 West Street, Sandton, 2196. T +27 (0)11 217 6600.

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